

Ref. No: 171050721  
From: Public  
Date: 05/07/21  
Subject: Temporary Staff Management

## REQUEST

### Sourced Staffing Arrangements

1a. Do you have a master vendor (MV) or neutral vendor (NV) arrangement in place for sourcing agency staff? If so, please state which arrangement is in place

1b. What is the name of the MV/NV provider(s) and what staffing groups do they source? e.g. medical, nursing etc.

1c. As part of the arrangement, is any technology provided by the supplier to help manage the procurement of agency staff?

1d. Please provide the contract start and end date for the supplier (dd/mm/yy)

### Direct Engagement

2a. Does the organisation use a third party to provide a Direct Engagement/Outsourced Employment Solution? (This is where the NHS organisation sources agency staff via a recruitment agency but hold a direct contract between the organisation and the worker - there is often VAT savings associated to this employment model)

2b. What is the name of the Direct Engagement (DE)/Outsourced Employment supplier (e.g 247Time/Allocate, PlusUs, Retinue, Liaison etc.)

2c. Under the DE/Outsourced Employment arrangement, which staffing groups are managed? For example; Medical, Admin, Scientific staff. Please list all applicable

2d. Please provide the contract start and end date for the DE supplier (dd/mm/yy)

2f. How much did the organisation pay the supplier in 20/21 (April 2020 to March 2021) for the provision of the direct engagement service?

### Vendor Management System for Nurse Agency

3a. Does the organisation use a third-party Vendor Management System for the supply of nurse agency staff?

3b. Who supplies your Vendor Management System? E.g. Allocate, NHSP etc.

3c. Please provide the contract start and end date for this provider (dd/mm/yy)

### Bank Management

4a. Please name the technology provider used to manage the supply of your bank staff, inclusive of any outsourced or managed arrangements (i.e. NHSP, Bank Partners, Allocate, Liaison, Patchwork, Locum's Nest etc). If more than one supplier is used, please name all suppliers

4b. Please name the staffing group each provider is used for e.g. medical, nursing, AHPs, admin and clerical

4c. Please provide the contract start and end date for each bank supplier (dd/mm/yy)

4d. How much did the organisation pay the supplier(s) in 20/21 for the provision of the bank service?

## **RESPONSE**

### Sourced Staffing Arrangements

1a. Do you have a master vendor (MV) or neutral vendor (NV) arrangement in place for sourcing agency staff? If so, please state which arrangement is in place

**no**

1b. What is the name of the MV/NV provider(s) and what staffing groups do they source? e.g. medical, nursing etc.

**NA**

1c. As part of the arrangement, is any technology provided by the supplier to help manage the procurement of agency staff?

**NA**

1d. Please provide the contract start and end date for the supplier (dd/mm/yy)

**NA**

#### Direct Engagement

2a. Does the organisation use a third party to provide a Direct Engagement/Outsourced Employment Solution? (This is where the NHS organisation sources agency staff via a recruitment agency but hold a direct contract between the organisation and the worker - there is often VAT savings associated to this employment model)

**Yes**

2b. What is the name of the Direct Engagement (DE)/Outsourced Employment supplier (e.g 247Time/Allocate, PlusUs, Retinue, Liaison etc.)

**PlusUs**

2c. Under the DE/Outsourced Employment arrangement, which staffing groups are managed? For example; Medical, Admin, Scientific staff. Please list all applicable

#### **Medical, Health Care Scientist and AHPs**

2d. Please provide the contract start and end date for the DE supplier (dd/mm/yy)

**May 2023.**

2f. How much did the organisation pay the supplier in 20/21 (April 2020 to March 2021) for the provision of the direct engagement service?

**£3,906,068**

#### Vendor Management System for Nurse Agency

3a. Does the organisation use a third-party Vendor Management System for the supply of nurse agency staff?

**Yes - We use the allocate system to book agency workers in but they don't manage the provision, we do.**

3b. Who supplies your Vendor Management System? E.g. Allocate, NHSP etc.

**Allocate**

3c. Please provide the contract start and end date for this provider (dd/mm/yy)

**31/03/2024**

Bank Management

4a. Please name the technology provider used to manage the supply of your bank staff, inclusive of any outsourced or managed arrangements (i.e. NHSP, Bank Partners, Allocate, Liaison, Patchwork, Locum's Nest etc). If more than one supplier is used, please name all suppliers

**Patchwork and Allocate**

4b. Please name the staffing group each provider is used for e.g. medical, nursing, AHPs, admin and clerical

**All Staff groups**

4c. Please provide the contract start and end date for each bank supplier (dd/mm/yy)

**Allocate – 31/03/2024**

**Patchwork – 03/08/2022**

4d. How much did the organisation pay the supplier(s) in 20/21 for the provision of the bank service?

**Allocate –part of our wider contract**

**Patchwork – went live for Medics in August 2020 and for AfC in Feb 2021. £87,256.**